

Summary



We Help People Implement a Nice Healthy Living

» Baumit Slovakia, the market leader in dry plaster mixtures and building insulation, was founded in April of 1994. Two major players were involved in its creation, i.e. Baumit Wopfinger GmbH, the parent company, and Hircem, a.s. (formerly Holcim Slovakia, a.s.). At present, Baumit has two manufacturing plants in Slovakia, i.e. in Rohozník and Lietavská Lúčka. With an annual capacity of more than 300,000 tons of dry plaster mixtures, it is the largest producer of dry plaster mixtures in Slovakia. It is also a leader in other market segments, such as wall insulations, façade coatings, machine plasters, screeds or rehabilitation of historic buildings. Baumit has brought a number of important innovations to the market, such as Baumit open®, the highly steam-permeable insulation system, Baumit Life a concept of façade paints, which offers up to 888 new color shades

for the finishing of façades, and Baumit Nanopor, the self-cleaning façade plaster. Despite the persistent crisis in the construction industry, the company revenues in 2015 reached nearly €45 million, thus ranking Baumit among the top producers of building materials in the Slovak market.

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Wüstenrot, Financial Products and Services Useful in Everyday Life

» "Wüstenrot has been trading in Slovakia for more than 23 years, first as a building savings bank, and later as a life insurance company, which soon entered the market of life insurance. During this period, the company has built a strong name and respect in Slovakia, and delivered services to more than 1.5 million clients in building savings, loans and insurance," says Jozef Adamkov, Chairman of the Board of Wüstenrot Building Savings Bank and Wüstenrot Insurance Company. The last five years



J. Adamkov

were marked by the integration of the two companies, ensuring the provision of banking and insurance products "under one roof". The synergy effect of the joint operations has allowed their clients to benefit from several advantages in the provision of services and products, as well as cross-sell discounts and incentives. In the long term, Wüstenrot has been focusing its efforts on increasing quality of services, product innovation, and expanding the trade in the on-line environment. It is a necessity at present, closely associated with the growing requirements and increasing financial literacy of clients. The client increasingly focuses on the Internet and the online space; this is what the company adapts its own systems and forms of selling to. But do not forget that there is still a large proportion of clients that appreciate the possibility of personal guidance directly in stone stores, especially when it comes to the more complex financial products. Wüstenrot offers the client an established business network of more than 70 Wüstenrot centers and agencies, and a wide network of independent financial intermediaries.

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STRABAG Pozemné a inžinierske staviteľstvo s.r.o., the Construction Company, Ranks for Many Years at the Top of Construction Companies

» The year of 2015 will go down in history as the most successful one throughout the modern history of this company.

The company achieved the highest turnover and an excellent economic result, for the long-term systematic work of the entire Company management and the consistent implementation of the internal culture of the STRABAG Group. With total revenues in the amount of €454 million, and profits before tax of €17 million, they again ranked among the top Slovak construction companies.

The year of 2016 develops optimistically. The biggest challenge for the Company is undoubtedly the implementation of the new National Football Stadium in Bratislava, which combines a demanding frame structure with complicated façade and interior elements, which must meet the international criteria. The new





stadium will be classified in the UEFA Category 4. In this challenging project, the Company will utilize the experience gained in the implementation of similar construction works.

STRABAG Pozemné a inžinierske staviteľstvo s.r.o. contributes financially to sick children and their families, supports the implementation of charitable projects, and activities focused on children's health.

The Company also supports major sporting and cultural events in various areas of the social life; this includes, in particular, the areas, such as culture, sports, education, science and research, regional development, supporting of disabled people, and those in material need.

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bmbleitner

BMB Leitner

» On 18/06/2016, the Act on Cross-Border Cooperation in



M. Zafková



A. Fábryová

the Posting of Workers came into force, the primary goal of which is to ensure compliance with an adequate level of protection of rights of the workers posted. The Act, together with the amendment to the Labor Code and with the Act on Illegal Work and Illegal Employment, set out a number of obligations on both, foreign and domestic employers, and regulate the activities of the appropriate authorities. The "The News in Posting of Staff" article brings a basic outline of obligations of employers, and the rights of workers posted.

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Swietelsky

» SWIETELSKY, the construction group, now has branches not only in Austria and in the neighboring countries, but also in Slovakia. It has thousands of skilled workers and a reputation of an in-

novative, powerful and reliable construction company.

The key to the success of SWIETELSKY is in a varied offer and superior service levels, appreciated even by the most demanding customers. This means that we provide a complete service, from engineering and design work, the obtaining of permits, through to the actual construction work, as well as to the acceptance and warranty service. In short, it can be said that there is the idea and vision at the beginning, and a full facility ready for use at the end.

The company philosophy is as follows: The Customer is Our Partner. Benefits for business cannot be based on harming our partners. A qualified, corporate thinking-oriented employee is



the best capital of our company. SWIETELSKY represents a comprehensive system, and that is more than the sum of several units.

www.swietelsky.com,
www.swietelsky.sk

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The Competence Call Center (CCC) Offers Inspiring Customer Service

» CCC is a professional outsourcing partner; it has more than



M. Hajdu

5,500 employees and 17 branches in eight countries, and it is planning further expansion. The company was founded in 1998 in Vienna. Initially, it covered the German-speaking countries and, in August of 2006, it founded CCC Bratislava as the first branch outside that area. Marta Hajdu, its chief clerk, says that Bratislava, as the capital and the economic center of Slovakia, is an ideal place, due to the presence of international partners to CCC, multilingualism, and a proximity to the headquarters in Vienna. It covers the customer service for both, the local and international partners, in six languages (Slovak, Czech, German, Hungarian, French, and English), and provides services to clients in several countries from one site. A young, flexible and educated team is still developing, as the digitization, technological progress and social networks are significantly changing contact centers, as well as the diversity and complexity of their services.

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Gebrüder Weiss

» The Gebrüder Weiss Company is known for its more than 500-year tradition as one of the oldest logistics and transport

Presentations of Austrian companies in Slovakia



companies in Europe. The company has about 6,000 employees, and 150 own branches. Annual turnover is more than €1.28 billion (2015), making it one of the leading logistics companies in Europe. They offer transport and logistics services from Austria, through Eastern Europe, to the Silk Road. Alongside the main sectors, such as the land transport, air and maritime transportations, and logistics, the company also brings together, under the umbrella of Gebrüder Weiss Holding AG based in Lauterach, the special solutions and subsidiaries, i.e. akox|wise (logistics consulting), tectraxx (a specialist in high-tech enterprises), inet-logistics (software solutions for the TMS transport management), Rail Cargo (railway transport), and the Gebrüder Weiss parcel service (a partner to DPD). At the same time, however, it belongs among the most up-to-date and fastest evolving enterprises, thanks to the technological innovation of the Industry 4.0 era. With the strategy of sustainable development, the GW specializes in high-tech and automotive industries.

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BDR Made it from Banská Bystrica to Brussels

» “We have significantly expanded our portfolio of services. In addition to a wide range of services in audit, tax and accounting, we currently specialize in a very hot

issue, as the preparation of documentation for transfer pricing is,” says Ludmila Svatojanská Kinová, Managing Partner of BRD, the audit company. The company started working for transforming businesses in central Slovakia after 1989. Today, as part of an international network of Moore Stephens, it has expanded its activities especially with varied advisory for foreign companies and, recently, also with services verifying the spending of EU funds in the Slovak Republic for the European Commission.



L. Svatojanská Kinová

“Today’s trend is unpredictability. The companies are constantly facing the striking and profound changes in business and, therefore, I think a company can only be successful if it is ready to change, to encourage the development of new processes, new products and services, but also to stay true to its fundamental values. Changing times may also change working practices in the company, but should not change the fundamental raison d’être of the company and the values it represents,” says the Manager.

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The Vision of Successful Growth Achieved

» The VIG Group is one of the oldest insurance companies not



only in Central Europe, but also generally in Europe, as its core, Wiener Städtische Austria, was founded in 1824. The successful management approach, a capital strength and confidence of clients enabled to transform a local company to a today’s prominent international insurance group, with a leading position in Austria and in several countries of the Central and Eastern Europe. The importance of VIG in Austria and other Eastern European countries has been enhanced by its social activities, resulting from a broader understanding of the mission of a major financial institution. Important is also the reconstruction of branch buildings, and the conservation and maintenance of their historical and architectural values.

The Group allows the interested employees to work one day a year within their working hours as volunteers. During the “Social Active Day”, employees assist handicapped children, people who are dependent on assistance, charitable organizations,

and orphanages. Work may in no way be remunerated, not even by return services.

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Salesianer Miettex

» SALESIANER MIETTEX, a leader in the textile management in Austria, continues to develop also in its hundred years of existence. The company is owned by the family of Krautschneiders; it employs more than 1,500 workers in 13 plants in Austria, and another 850 people in eight countries in the Central and Eastern Europe.

Salesianer Miettex has been operating in Slovakia since 1995. Thanks to the new Greenfield investment of more than €10 million, it provides some 100 employees with work in the state-of-the-art laundry in the region since May of 2016. The new high-tech plant in Bratislava-Petrzalka, with a floor area of 5,150 square meters, and a planned capacity of 48T of washed clothes or garments a day, matches the power of more than 10,000 household washing machines. “We are part of a big successful company with 100 years of tradition. Together with our other operations, we are supplying around 25,000 customers with as much as 370 tons of textiles in the Central and South-eastern Europe,” explains Michal Machac, Managing Director of the company in the Slovak Republic.

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